



The future of road freight is electric, digital and highly automated

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We are a freight technology company pioneering a new era of road freight by building a sustainable, safe and smart end-to-end shipping solution.

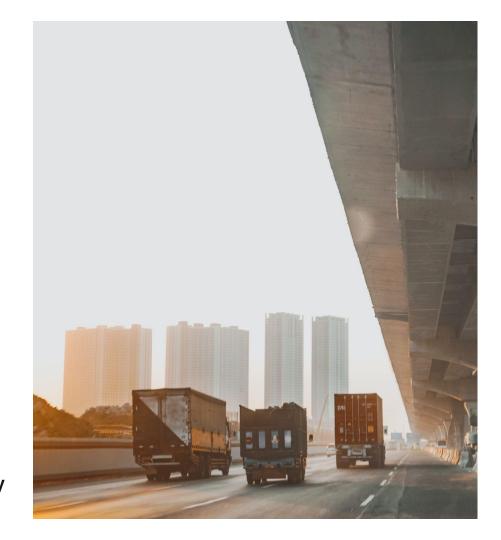
## Freight that makes a difference

**>90% 7%** 

of S&P 500 have public ESG commitments

of global CO<sub>2</sub> environmental emissions produced by diesel freight

Global leaders in Consumer Packaged Goods, Coca Cola, Unilever, Nestlé and PepsiCo (Einride **Customer)** are rapidly switching to clean heavy-duty freight.



## A new complexity

#### Planning for ICE vehicle

Variables are more or less independent

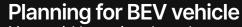
Distance

Cargo

Time

Capacity





Many variables are interdependent and affect each other

Distance

Cargo

Time

Capacity

Weather

Charging

Battery size

Driving speed



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## A new complexity

Long term goal for ICE fleet

Maximize paid tonne-km

#### Long term goal for BEV fleet

Make sure that battery pack is utilized at least 80% all days of vehicle lifespan, charged locally and that chargers have a high level of utilization

...and maximize paid tonne-km



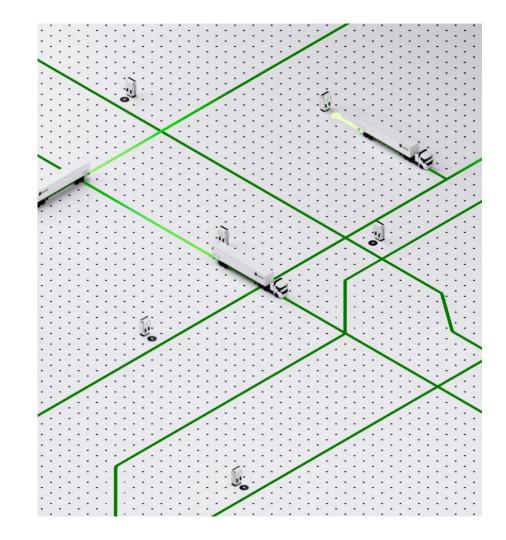
### Freight re-imagined

# The latest technology ever applied in transportation

For shippers who push to be ahead of the curve

Advanced models & algorithms applied to your logistics. More transparent and accurate than ever. Better, faster, smarter.

Einride brings it all at your disposal, to future-proof and transform your freight, in the here and now.



# Einride rethinks shipping from the ground up to make the customer's transition successful

#### **Einride offers:**

#### → The ecosystem

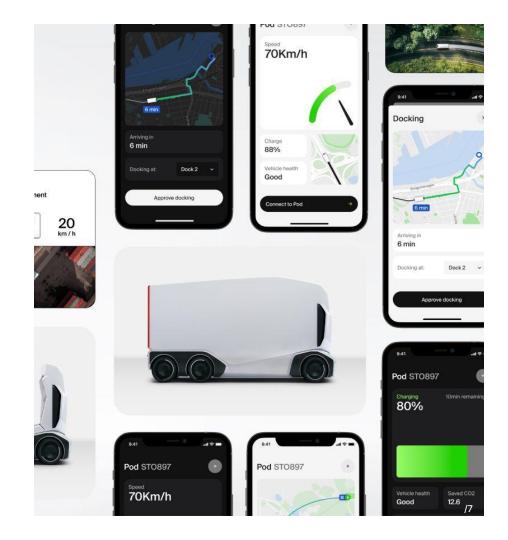
Einride offers the entire digital & physical ecosystem to enable your transition to sustainable road freight

#### $\rightarrow$ The tech

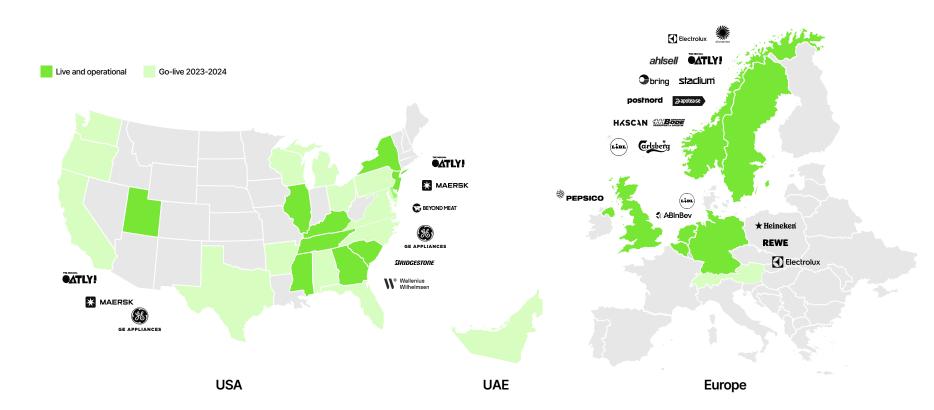
Einride is **not** an 'electric freight company'. Einride is a **tech company** that uses software to coordinate all aspects of this ecosystem intelligently to minimize cost and emissions

#### $\rightarrow$ The expertise

Einride niches and excels at each and every component of the ecosystem – this is how we 'transform' your freight to sustainable from the ground up



# Operational excellence, trusted, tried and tested globally by Fortune 500 companies, authorities & logistics leaders



# Business Model - Einride provides the turnkey freight mobility platform for the transition to intelligent, sustainable shipping to be fast, seamless & scalable now



#### Transformation Program - Roadmap to digital, electric, autonomous freight

Fueled by data and powered by Al, get your tailored, end-to-end plan how to electrify operations now and over time, with minimized cost and maximized environmental benefit.



**Electric Vehicles** 

Electric class 8 trucks (CETs) & Autonomous Electric Vehicle (AET)

Fleet of electric HGV, sourced from OEM partners, with Saga. Priority deployments of Einride's Autonomous vehicles.



Charging

Energy & Infrastructure

Hardware and software, solution design, deployment, management, optimization & maintenance.



**Operational Partners** 

Driver, Maintenance & Support

Global network of partners, including drivers, insurance, maintenance & repairs.

In-depth assessment of
your network
[included]

Customer

Freight Capacity-as-a-Service.

Charged as monthly OPEX



Powered by Einride Saga (freight operating system)

Planning and executing electric and autonomous freight & tracking CO2e reductions

## The right software and the right algorithms are game changers

#### **Modeling accuracy**

Predict energy consumption using machine learning models trained on operational data

90%

#### Battery life length

Increase total number of charge cycles by planning and controlling depth of discharge

**136%** 

#### Labor cost

Scheduling trucks, chargers and drivers as separate entities leads to a reduction of labor costs

**√20**%

#### Shipment consolidation

Increase of number of pallets transported by one truck per day

**130**%

#### **Charging cost**

Scheduling overnight charging when the prices are low leads to a decrease of charging cost

**√63**%

#### **Charging time**

Decrease charging time by planning and controlling power output

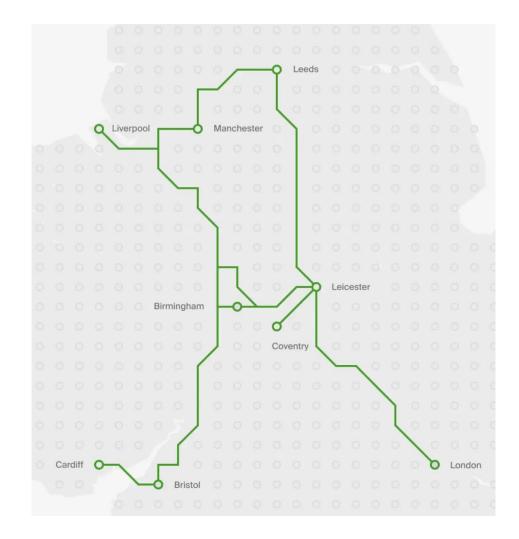
**↓60**%

# Einride's UK Grid enables electric shipping at scale

Enabling fast deployment of electric HGVs by expanding Einride charging stations in the UK - focus on transforming the 'golden logistics triangle' to a network of green corridors

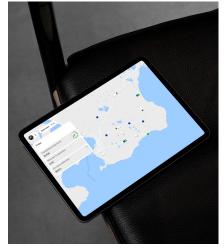
- Einride is uniquely positioned to develop charging where it has long term commitments for guaranteed charging demand
- Dedicated HGV charging network in strategic locations is a competitive advantage for electric operation
- Enables cost efficient electrification of HGV road freight and high utilisation of charging assets

- Accessible to both Einride and non-Einride vehicles; supports many paths to electrification
- Grid expansion will support partner and commercial growth profiles



### What sets Einride apart to meet your net-zero goals









01: Ops. Experience

Largest e-fleet operator with a proven track record of 4 years with global companies

02: Digital Native

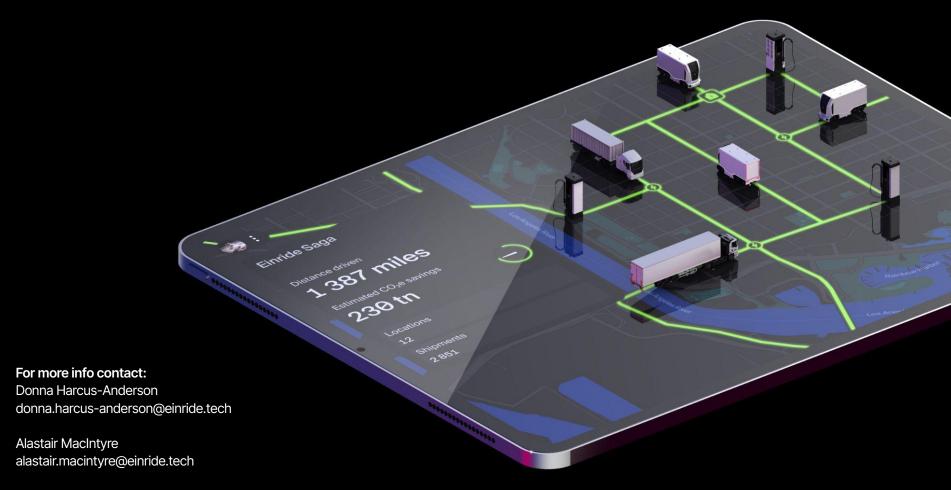
Einride Saga platform for E2E electric transport optimization and planning, leading to cost-competitive transport solutions

03: Grid operations

Freight mobility grids combining smart planning, charging stations and electric freight

#### 04: Automation

Transformation partner supporting customers with actionable roadmaps to net-zero logistics, including pathways to autonomous



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