

# The cultural challenge

Switching commercial fleets to electric

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#### The need to transition

# Policy commitments:

- End of sale of petrol and diesel cars and vans by <del>2030</del> 2035
- All cars and vans emission-free by 2035
- Heavy Goods Vehicles:
  - 2035 for vehicles up to and including 26 tonnes
  - 2040 for vehicles greater than 26 tonnes



## The cultural challenge



#### **Budget**

- Fuel costs
- Facilities
- Capital
- TCO and replacement planning



#### **Depot**

- Grid capacity
- Infrastructure cabling / types of charging
- Parking requirements
- Layout



#### Parking and refuelling

- Where
- How often
- Standard operating procedures
- Client charging
- On-route charging



#### **Operational impact**

- Driver training including behavioural change
- Support training
- Range and payload
- Operational practices
- Maintenance



#### **Technology**

- HGVs
- Hydrogen
- Alternative fuels
- Smart charging
- Back office software
- V2G



#### **Case studies**



- DEFRA Department for Environment, Food and Rural Affairs
- Leeds City Council
- EVRI





## The methodology for change

- Baseline fleet, infrastructure and operations
  - Vehicle assessment
  - Infrastructure assessment
  - Operational assessment

- 2 Transition scenario development
  - 'As is' / ICE to ICE
  - Fast transition
  - Transition in line with replacement policy

- Costed options and funding
  - Capex and Opex
  - Infrastructure costs
  - Funding options

- Pilot / trial
  - Vehicle onboarding
  - Implementation of fuelling infrastructure
  - Monitor and learn

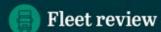
- **K** Implementation
  - Additional infrastructure
  - Deployment of new vehicles

- Annual review of progress
  - Operational performance
  - New technology
  - Assumption amendments



## Selection of AECOM's fleet transition sustainable freight and logistics project experience

AECOM has provided specialist support and guidance for a wide range of clients, helping to migrate operations to zero emission services.



📾 Data analysis

Charging infrastructure

EV transition strategy

Alternative fuels





#### Conclusion

- Fleet operators are very experienced in operating and managing traditional ICE fleets
- The switch to BEVs requires a cultural change to adapt to the new ways of working and this must be considered within any planning
- A programme approach is required to manage the change
- There is no 'one size fits all approach'





# Thank you.





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