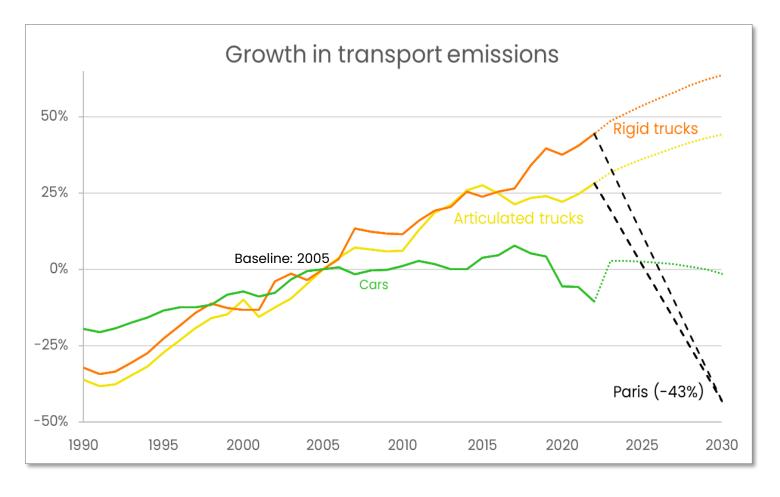


Emissions from trucks are going the wrong way



Efficiency, productivity & alternative fuels have had little impact to date

We need Zero emission trucks (battery-electric & fuel cell) ASAP!!

Accepted wisdom is BET and FCET complement, not compete BETs for light/urban, FCET for heavy/long haul

"FCEVs are best suited for...long-range, heavier payloads..."

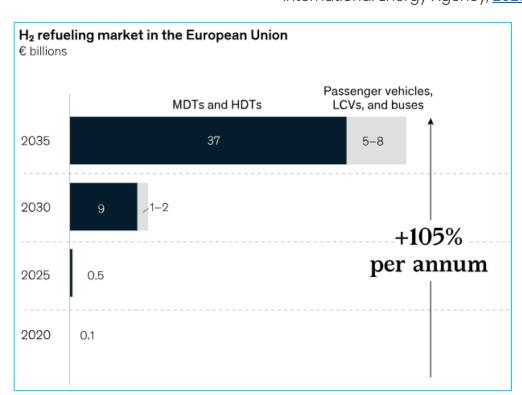
- Hydrogen Council, <u>2017</u>

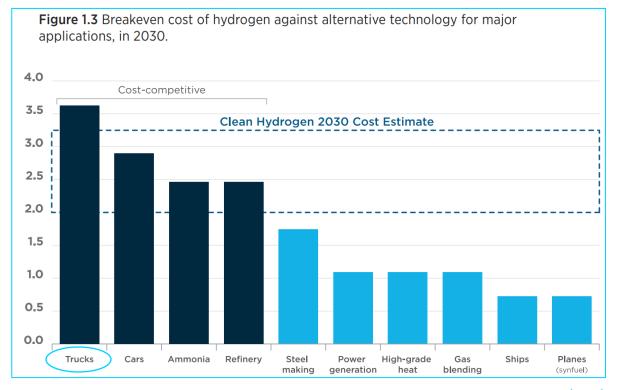
"Hydrogen-based fuels can play an important role in... long-distance transport, shipping and aviation."

- International Energy Agency, 2023

"The transport opportunity for hydrogen is...long distance heavy haul."

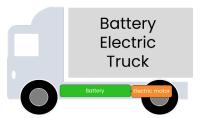
- Dr Alan Finkel AO, Australia's former Chief Scientist, 2023

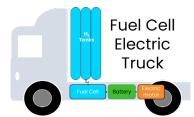




Battery & fuel cell technologies are not diesel equivalent.... yet

All fleets consider 3 critical questions (+ many others)





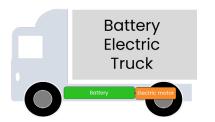
Can it do the job?

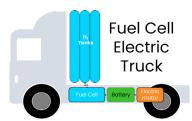
How much will it cost?

Can I get it? (and keep it fuelled)

Battery & fuel cell technologies are not diesel equivalent.... yet

All fleets consider 3 critical questions (+ many others)





Can it do the job?

~450km max

+ 1-2 tonne

+ 2-10 hours

Driving range

Extra weight

Refuelling time

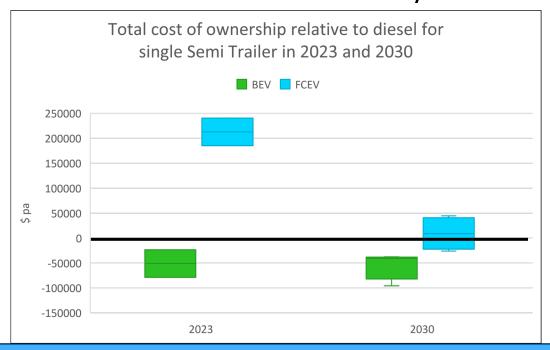
varies

+ 0-1 tonne

varies

Capital cost is a big barrier in both cases

All fleets consider 3 critical questions



How much will it cost?

2x - 3x diesel

Upfront cost \$

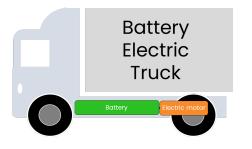
3x - 4x diesel

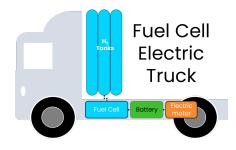
Less than diesel

Running cost \$

20-50% more

Is it a choice between lost productivity & lower cost (BEV), versus operational compatibility with much higher cost (FCEV)?





Expanding

Need high power grid connection

Models / OEMs Charge/fuel access **Energy supply**

very few None yet Distribution viability?

Can I get it? (and keep it fuelled)

How much of the freight task is contestable BEV-FCEV?

Eastern capitals generate most interstate freight: Melbourne -> Sydney -> Brisbane.

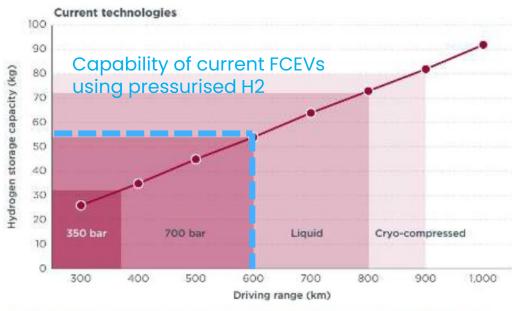
Much of the intrastate task is also longer-distance regional.

Major Freight Flows in Australia (by volume per mode)

Gove Cairns Townsville 2% Mt Isa (iron ore, 69% rail) Brisbane (4') to Sydney & East-West (non-bulk, 4.3% rail) Fremantle East-West (non-bulk, 1.6% road) Sydney (6%) alumina, 1.5% sea) Pt Kembla to Whyalla (coal, 1.1% sea) East state capitals to Pert (non-bulk and other bulk, 6.6% sea

Inter-capital distances of 800-1,000km.

Rest breaks and trailer swaps along the route.



Maximum achievable driving range for different hydrogen storage technologies considering onboard volume constraints for hydrogen storage

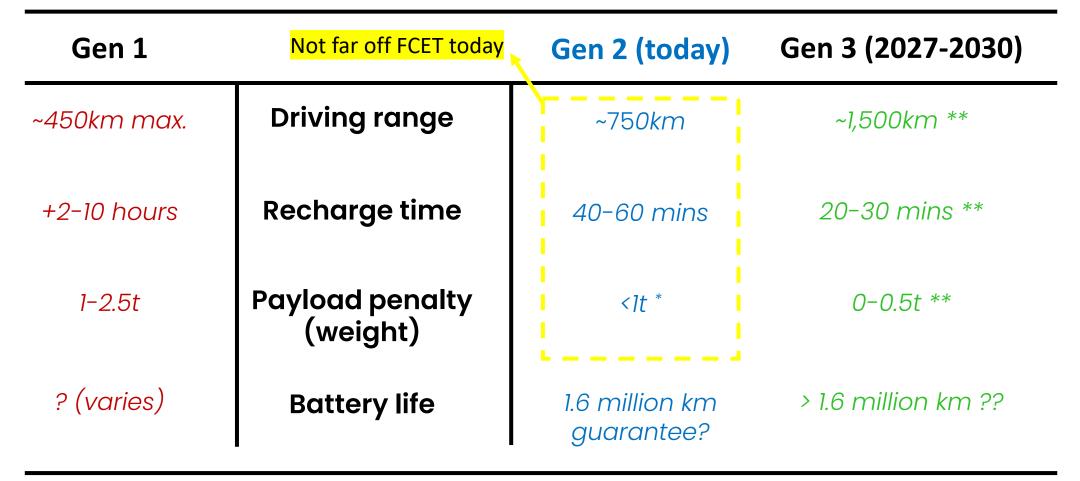
Freight Australia based on BITRE analysis

ICCT 2023

What if conventional wisdom is wrong on BET disadvantages?

Most current assumptions reflect "Gen 1" BET (diesel truck platform)

Tesla Semi is a Gen 2 <u>starting point</u> for other OEMs (dedicated BET platform)



What If there was Megawatt Charging Brisbane-Sydney

SINGLE SEMI TRAILER

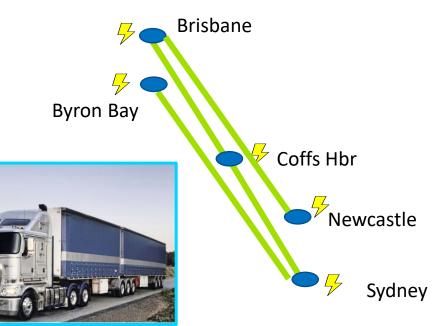
- Based on real-world Tesla performance with Pepsi
 - energy consumption 1.1 kWh/km
 - Max. driving range <500 miles (~750km)
 - 10% 90% charge in 30-40 mins
 - Full load (max GVM)
- Brisbane→ Sydney Busy freight route but 920km not possible w/o charge
- Brisbane→ Newcastle (770km) possible; Sydney→ Byron Bay (760)
- More likely: Syd → Coffs Harbour → Brisbane,
 - protect battery health with >35% charge remaining
 - Shorter charge (20 mins)

HYPOTHETICAL B-DOUBLE

- 25% increase in energy consumption
 - 1.35 kWh/km, 40-50mins charge (MegaWatt)
- Sydney → Brisbane with just 1 rest break halfway (Coffs Hbr)
 - 20% SoC remaining, preserving battery



<u>Tesla 2023</u>



What If ... technology expands to battery swap?

- "Swap-and-Go" battery systems
- Half of all electric trucks in China use swappable batteries
- Battery **swap in minutes**: no waiting for chargers
- Slower recharging <u>reduces grid load/costs</u>

Example: Janus electric

- 400-600km of range (indicative)
- Battery swap quicker than diesel refuel (mins)
- Conversion compatible with 80-90% models
- Trial underway NOW up to 165 tonnes triple road train
- Other trucks placed in concrete, forestry, mining



ICCT 2023



Today's BETs (Gen 1) suffer in weight, driving range, charging time.

But costs (TCO) can already undercut diesel.

Gen 2 BET technology is already in the (US) market.

Charging time and location can align with rest stops.

Mass will be the biggest BET barrier unless axle limits are relaxed.

Local grid impact may also constrain BET uptake in some areas.

FCET theoretical advantages over BETs need to be shown in the real world.

These may not remain as BET technology improves.

Decarbonisation is an urgent challenge and investment is limited.

H2 has a role to play, but not necessarily a big role in road transport. Don't wait for tech to meet extreme use cases. Not all trucks operate fully loaded or double shift 24/7.

BET rollout should be supported NOW where it can work.

