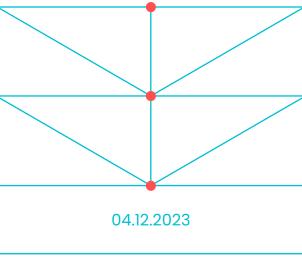
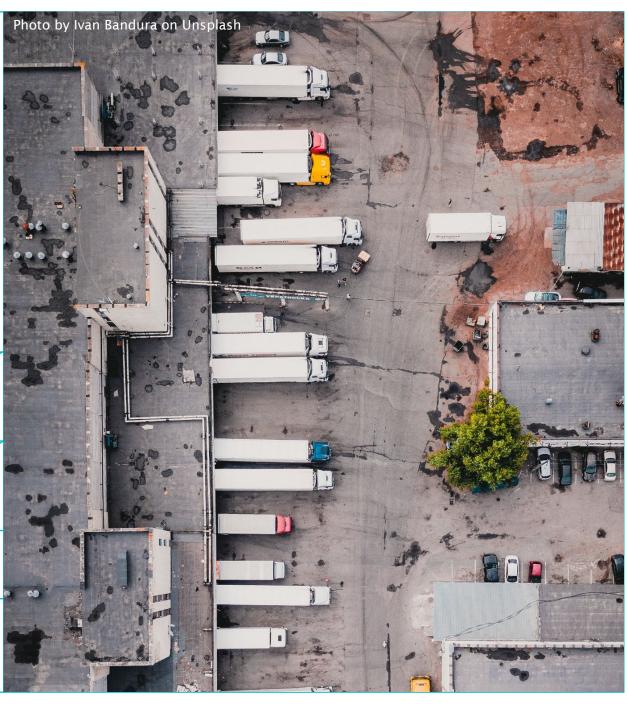
The role of emission data sharing for decarbonising road freight transport

TUHH
Hamburg
University of
Technology



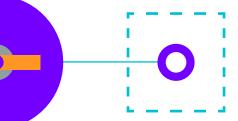
International Workshop on Sustainable Road Freight Transport Lasse Bo Ladewig and Wolfgang Kersten Hamburg University of Technology (TUHH), Germany



TUHH

Agenda

- 1. Introduction and Motivation
- 2. Related Literature
- 3. Research Design
- 4. Preliminary Results
- 5. Conclusion

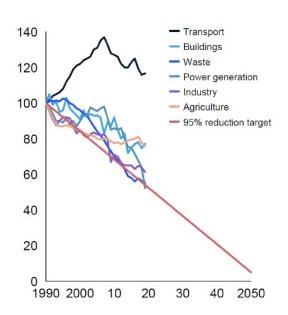


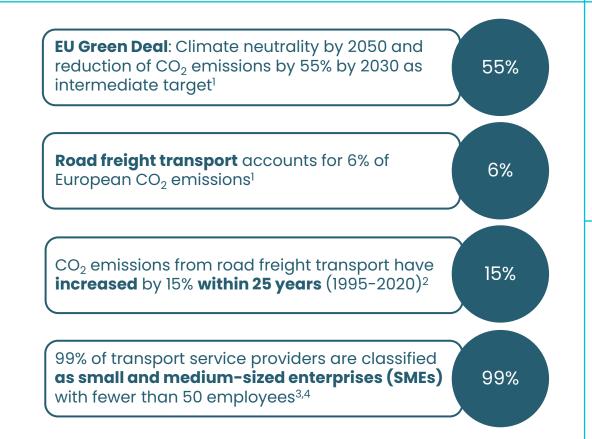
Introduction and Motivation -01-1/1

Decarbonisation in transportation



Normalised climate impact of individual sectors in the EU - history and projection







Rising CO₂ emissions in the transport sector increase the **need for action**. The responsibility for transport-related emissions is distributed among **many stakeholders**.

Relevance of CO₂ reporting and present challenges



Relevance of CO₂ reporting

- **Recording** company's own **carbon footprint** is the first step toward decarbonising¹
- Only quantification of emissions enables setting of meaningful reduction targets and monitoring of progress¹
- Increasing **regulatory pressure** due to new sustainability reporting obligations (e.g. CSRD)²

Challenges



Fragmentation of GHG calculation methods leads to different results and lack of comparability3



Lack of accuracy due to use of standard *** emission factors or industry average data instead of use of primary data^{4,5,6}



Increasing demand for emission data by shippers requires information exchange⁷



Existing barriers to the exchange of transport and logistics data (matter of trust & lack of diaitisation)8



Reporting of CO₂ emissions based on primary data increases **transparency** and (to some extent) **accountability**.⁶ The use of primary data along the transport chain requires the **measurement** and **sharing** of relevant data.

Research objective and research questions





Research Objective

Gaining a better understanding of transport SMEs' business strategies in sharing emission data and its impact on competitiveness.



Research Questions

- What factors influence the (order-related) calculation and reporting of emissions at transport SMEs?
- 2. What influence does the sharing of emission data have on the competitiveness of transport SMEs?

Method



Mixed-methods approach with a qualitative study followed by a quantitative study:

- Qualitative study based on **semi-structured interviews** (n = 30)
- Quantitative study based on a web-based questionnaire (n = 82)

Preliminary Results - 04 - 1/5

Design and sample of the interview study

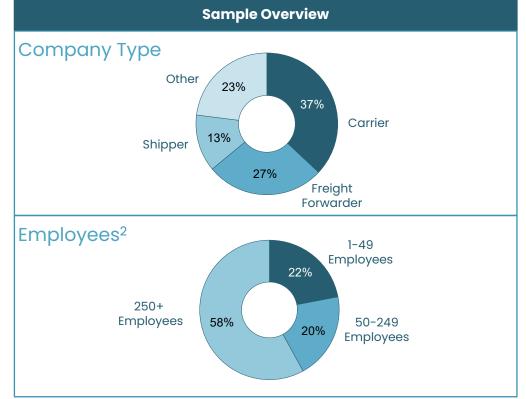


- Interviews were conducted as part of the project "Holistic reporting of transport emissions from SMEs"
- > **Time period:** December 2022 until April 2023
- > Number of interviews: 30 with 34 experts
- > The interview data was analysed using **qualitative content analysis** following Mayring (2020)
- > Company Type¹:

Carrier: operates vehicles with the purpose of transporting goods

Freight Forwarder: organises the transport without operating own vehicles

Shipper: sends goods for transport



Overview of findings: strategic orientation



Internal Factors

Strategic orientation

- **Proactive**
- Reactive

Motivation

Resource availability

Data availability

Willingness to share data

"Where you are a pioneer [...], you also have the potential to differentiate yourself from other carriers who are not yet as far advanced." #Carrier 1

Calculation and

Reporting of Transport

"So, in fact, on the carrier's side activities only happen if the customers shout loud enough for it." #Tool Provider 1

External Factors

ket characteristics

Regulatory

Calculation methodology

Customer demand

entives





There are different strategic orientations on this topic among companies in this sample. Companies that have proactively anchored sustainability in their strategy perceive an opportunity to differentiate themselves from competitors.

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Overview of findings: willingness to share data

Internal Factors

Strategic orientation

Motivation

Resource availability

Data availability

Willingness to share data

"I think it is [...] rather beneficial to customers because it [...] can of course also strengthen the bond with the customer."

Calculation and

Reporting of Transport

"[It] starts with trust and what is meant by that, are economic disadvantages, that the carriers feel they could be [...] analyzed,[...] business could be reallocated or maybe such action could apply in the next rate negotiation" #Shipper 2

External Factors

ket characteristics

npetitive plassure

Regulatory

#Shipper 1

Calculation methodology

Customer demand

entives



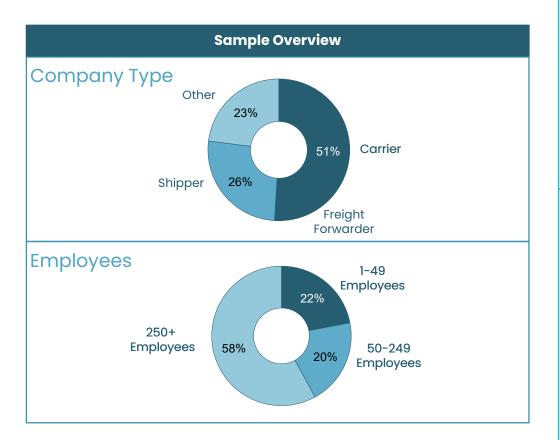
There are different perceptions on sharing emission data in terms of opportunities and risks. Companies with a proactive strategy tend to emphasise the opportunities.

Preliminary Results - 04 - 4/5

Design and sample of the quantitative study



- Survey with primarily German logistics service providers to confirm and validate results of the interview study
- Focus of the study: Sharing of emissions data between carrier and shipper and its influence on competitiveness
- > **Time period:** June 2023 until September 2023
- > Number of participants (total): 107
- > Number of participants (shipper and carrier): 82
- > **Medium:** web-based questionnaire
- > Statistical analysis according to Hair et al. (2009)



Preliminary Results - 04 - 5/5

Overview of Findings: Structural path model



- Structural path model based on the overserved relationships in the literature and the interviews was estimated with PLS-SEM
- Goal: Analysing the relationship in the path model and explaining a target construct from a prediction perspective¹
- Use of validated measurement constructs in the questionnaire

Construct	
EP	Environmental Proactivity ²
SCR	Shipper-Carrier Relationship ^{3,4}
DQ	Data Quality ³
EIS	Emission Information Sharing ³
CA	Competitive Advantage ³

Path coefficients 0,359 (0,001) ΕP DQ 0,420 (0,001) **EIS** CA 0,441 (0,000) 0,861 (0,000) **SCR**



- Companies with a **proactive environmental strategy** tend to have a **closer relationship** with their business partners.
- A greater **environmental proactivity** improves the **quality of exchanged emission data**.
- A closer **shipper-carrier relationship increases** the **level of information sharing** between the business partners.
- A higher level of **emission information sharing** is perceived by companies as a **competitive advantage**.

Conclusion and Further Research





The growing importance of primary data for calculating transport emissions requires emission information sharing between carriers and shippers.



Strategic orientation of companies and their shipper-carrier relationship has an impact on their willingness to share emission data.



Companies perceive the improved access to data due to a higher level of information sharing as a competitive advantage.



Further Research:

Investigating how companies can strategically prepare for the exchange of emission data and how cooperations can be established

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Research Project

Holistic reporting of transport emissions from SMEs (GATE)

(cooperation of Hamburg University of Technology and Kühne Logistics University)

Web: https://gate.logu.tuhh.de/

Funding notice

Funded by the Federal Ministry for Economic Affairs and Climate Action on the basis of a decision by the German Bundestag.

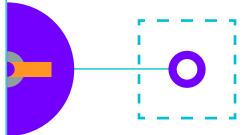
IGF number: 22442 N

Research Association: Bundesvereinigung Logistik e.V. (BVL)

Supported by:

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Thank You

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